

## **8 OUT OF 10 PEOPLE ROBBED BLIND BY THEIR LOAN OFFICER**

“Eighty percent of people who trust their loan officer to look after their home loan are being robbed blind. Instead of guiding their clients towards the best loan packages and ensuring that they always get the best deal for their money, loan officer recommend lower interest rates that allow them to lure customers and then charge them higher rates. In addition to charging ridiculously high fees, loan officers are also grabbing giant profits by defrauding a trusting public.

Fighting talk? Perhaps, but also absolutely true, says Kendall Matthews of HassleFreeHomeLoan.com, one of the nation’s leading mortgage consultants and a man who has rescued millions of dollars from the clutches of rapacious loan officers.

“Of every ten new clients that I meet, eight will have blindly followed their loan officer’s advice,” says Kendall. “The loan officer though may receive incentives --- and profit from charging client’s to pay more fees to borrow money. There’s absolutely no reason why the client shouldn’t receive the full value of their investment without seeing half their money raked off by the loan officer. Just like Ameritrust paying \$325 million to settle states complaints of deceptive practices, if things don’t change soon, there’s a good chance that in the next few years, we’re going to see a real backlash against the unscrupulous loan officers and brokerage houses.”

Kendall has exceptional mortgage advice for:

- People with credit issues
- People who are fed up with the high-minded and arrogant attitudes of loan brokers’ staff who are happy to take their money but begrudge even answering the phone.
- People who don’t understand their mortgage options and are thirsty for more financial knowledge;
- People who just want more choice over what to do with their money.

Kendall Matthews has been a realty and mortgage consultant for more than 3 years. His clients have included investors, teachers, insurance agents, and self-employed business owners, all of whom have benefited from his advice. For a fascinating interview call Kendall at 480.444.2543 ext. 1.

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